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American TonerServ Senior Executive Discusses Keys to Successful Mergers and Acquisitions

American TonerServ Corp. (OTCBB: ASVP) announced that Senior Vice President Andrew Beaurline yesterday provided his perspectives on corporate combinations before an audience of investment professionals in Millbrae, California. Incremental Advantage's "Mergers & Acquisitions Due Diligence Conference" provided the forum for Mr. Beaurline to review valuing and structuring deals, based on his expertise in mergers and acquisitions.

"Successful acquisitions occur when quality targets are attracted by real advantages offered by a strong buyer. At American TonerServ, we appeal to independent printer supply and service companies by offering buying power, best practices and enhanced logistics that provide them the ability to focus on growing their geographic reach and building customer relationships," he said. "Our pre-acquisition valuation and due diligence program includes key steps, allowing both parties to quickly focus on integration and building synergies together."

American TonerServ is a leading consolidator in the highly fragmented printer supplies and services industry. The company is actively acquiring independent operators across the United States to provide small- and medium-sized business customers superior pricing for top-quality, environmentally-friendly recycled printer cartridges and local service teams.

Mr. Beaurline, who is senior vice president of corporate development and strategy at American TonerServ, has more than 30 years of experience in mergers and acquisitions, investment banking and venture capital.

About American TonerServ:

American TonerServ Corp. ("ATS") is building a nationwide organization to efficiently serve the printing needs of small- and medium-sized businesses by consolidating leading independent operators in the \$6 billion recycled printer cartridge and printer services industry. Please see www.AmericanTonerServ.com for more information.

Forward-Looking Statements

Except for historical information contained herein, the matters set forth above may be forward-looking statements that involve certain risks and uncertainties that could cause actual results to differ from those in the forward-looking statements. Words such as "anticipate," "believe," "estimate," "expect," "intend" and similar expressions, as they relate to the Company or its management, identify forward-looking statements. Such forward-looking statements are based on the current beliefs of management, as well as assumptions made by and information currently available to management. Actual results could differ materially from those contemplated by the forward-looking statements as a result of certain factors such as the level of business and consumer spending, the amount of sales of the Company's products, the competitive environment within the industry, the ability of the Company to continue to expand its operations, the level of costs incurred in connection with the Company's expansion efforts, economic conditions in the industry and the financial strength of the Company's customers and suppliers. The Company does not undertake any obligation to update such forward-looking statements. Investors are also directed to consider all other risks and uncertainties.

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